



ScanScope Case Study

Handheld Delivery & Traceability Solution

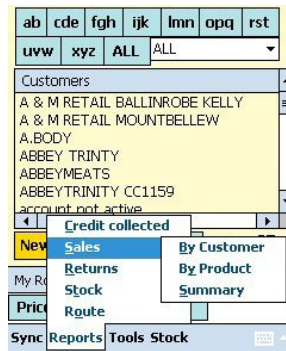
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Traditional Cheese Company - Dublin, Cork & Galway

Background Traditional Cheese Company (TCC) required a handheld delivery system that would eliminate the need for paper dockets, provide proof of delivery and put in place a much needed traceability system.

Diarmuid Brown, Commercial & Logistics Manager, wanted the system to automatically link with the accounting system and maintain all pricing structures. TCC wanted all deliveries taken on the handhelds in Cork and Galway to get uploaded into the accounting system in Dublin for invoicing. TCC also required a stock feature that would allow them more efficiently control the stock going on to and coming off their delivery vehicles.



The Solution TCC chose ScanScope, the integrated Mobility Solution from Advent along with handheld devices and mobile printers. The drivers have all the telesales order information on the device and can also create new orders on the handheld, get the customer signature and print delivery dockets at the customer site. All pricing and stock information is automatically maintained on the handheld device and up-to-date financial information for each customer is made available to the drivers.

Product	Unit Price	Qty	Price
8420L	2.550	3.60	
846JM	1.000	3.95	
863MF	4.250	3.20	
871JM	14.84	4.20	

BACON STREAKES		Items = 4
VAT % 0	Amt	89.06
Batch 556754	+VAT	0.00
Units 1.00	TOTAL	89.06

At the end of each day all deliveries are uploaded into the accounting system with the appropriate stock adjustments made automatically. Extensive reporting is available including the ability to generate a report detailing all customers that received products with a particular batch number so that a recall list can be generated instantly.

The Benefits Using ScanScope, TCC drivers can now issue invoices on-the-spot, if required, eliminating the need to post them at a later date or print delivery dockets with the correct delivery address for their central billing customers. The drivers find the system a great aid in terms of previous price checks, full order history and the ability to record and manage customer payments.

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"Having a van sales system in place has enabled our drivers to be more efficient and has eliminated the troublesome paper based system."

Diarmuid Brown – Commercial & Logistics Manager, TCC

The Problem	
Cost	Drivers created delivery dockets by hand. All dockets had to be manually entered into accounting system. Slow with high labour costs.
Errors	Product codes had to be entered in multiple places which increased likelihood of errors.
Manageability	Too many paper dockets quickly built up from drivers and had to be managed.
The Result	
Reduce Costs	Drivers work from a route and can quickly and accurately record line items. Automatic upload into accounting system.
Speed & Accuracy	Placing orders has been drastically streamlined along with elimination of incorrect invoicing.
Ease of management	All deliveries automatically invoiced in accounting system with stock adjustments.
Mobility	The solution allows driver to have a single device to perform his work from placing orders, recording deliveries and monies received.